Digital Multifunctional Product & Copier QPA #9313

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THE DOCUMENT COMPANY
XEROX®

State of Indiana
All State Agencies

Xerox is *excited* to be awarded the State of Indiana QPA for *Digital* and Analog Copiers. My name is Joe Segree and I am the Xerox Account Manager for State & Local Government in Indiana. I would like to thank you in advance for taking the time to consider Xerox solutions for your office environment. This package of information is designed to assist you in three areas:

♦ **Identify** the Xerox products that meet your document needs.

♦ **Provide information**, literature and pricing on Xerox products.

♦ Present specific **advantages and benefits** of Xerox Equipment.

Xerox has been doing business with the State of Indiana for more than 30 years.   We currently have over 1,000 pieces of equipment in place with that number growing every year. Xerox is consistently providing quality products and an unparalleled level of service backed by our unique Satisfaction Guarantee.   We are proud to have over 140 factory-trained technicians with an average of more than 8 years in the business.

I hope you find this information both informative and useful. If you have questions or would like to see one of these products, please do not hesitate to call me at (317) 815-4206. We at Xerox look forward to serving you.

Sincerely,

Joe Segree
Account Manager
State and Local Government

Xerox Benefits to the State of Indiana

- **Made in the United States of America**

- **We are the manufacturer** – no middleman to deal with.

- **$1.00 Buy-Out on all Leases!!**

- **Total Satisfaction Guarantee**

- Xerox is the **only Microsoft Certified Manufacturer** on the QPA

- **Pricing Includes:** Delivery, Removal of existing equipment, Service and Supplies, Training

- **State of Indiana Government Accounts Manager** dedicated to State & Local Government

- **Thorough understanding** of State Procurement procedures and policies.

- **In-state presence** – Over 400 local employees.

- **One vendor** for installation, billing, service, support sales and training.

- **XEROX statewide service and support** – no subcontracting for service, no dealers

- **Genuine Xerox Parts & Supplies GUARANTEED**

Contact

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Remit to Address

Xerox Corporation
P.O. Box 802555
Chicago, Illinois 60680-2555

Federal ID Number

16-0468020

Service

1-800-822-2979

Supplies

1-800-822-2200

Pricing is available for the following terms:

Outright Purchase
24, 36, or 48-Month Lease (Low Volume & High Volume)
24, 36, or 48-Month Rental (Low Volume & High Volume)

*Catalog Pricing based on standard machine configuration

Catalog Table of Contents

[Hint: Click on underlined products to go directly to product detail]

Digital Product Introduction

Digital Copiers   (*New*)

The above products are available as stand-alone copiers, ***and/or can be upgraded to*** networked copier/printers, copier/printer/fax, or copier/printer/fax/scanner.

Digital Multifunctional Products (*New*)

The above products are available as networked copier/printers, copier/printer/fax, or copier/printer/fax/scanner.

The above products are available as stand-alone copiers, networked copier/printers, copier/printer/fax, or copier/printer/fax/scanner.

Digital Black/White & Color

CopyCentre 32 (*New - Copier only*)
CopyCentre 40 (*New - Copier only*)

WorkCentre Pro 32 (*New - Multifunction Device*)
WorkCentre Pro 40 (*New - Multifunction Device*)

DocuColor 12

DocuColor 3535

Digital Color Front-End Controllers/Processors
Fiery

Production Color & Black/White

DocuColor 2045
DocuColor 2060
DocuColor 5252 (*New*)
DocuColor 6060
Digital Color Front-End Controllers/Processors
Fiery
Creo

Mid-Production Black/White (*New as of 3, 2004*)

Xerox DocuTech 100/120

Production Black/White

Xerox DocuTech 6115
Xerox DocuTech 6135
Xerox DocuTech 6155
Xerox DocuTech 6180
Digipath Production Software

Product Introduction

The Xerox Work/Copy Centre *Digital* Solution combines *digital* technology with innovative design to offer ***full copier functionality with the dependability of a laser printer.*** TODAY! This ground-up solution can ***integrate workgroup printing, scanning and faxing to lower cost*** and make YOUR office more EFFICIENT.

Xerox Corporation has discovered the key to making your office more productive is an ***integrated solution*** that can seamlessly eliminate cumbersome steps inside daily work processes. The Work/Copy Centre Solution combines software to communicate with users directly to their desk and hardware that delivers consistent quality and reliability.

Most solutions in the market today combine a *digital* scanner to an analog design. Xerox, synonymous with quality, went eons further with a single CRU (Customer Replaceable Unit) and a ***clean sheet design that shortens the paper path and eliminates unnecessary parts.*** The Work/Copy Centre Solution provides "Better Ways to Work" while REDUCING COSTS!

Take Printing, for example. ***Print from your desk*** using copier-like features (i.e. two-sided, stapled), receive notification when your job is complete, and pick up your finished sets. Only ONE caveat, the cost is less than 1.5 cents per page versus traditional printers ranging from 3 to 6 cents per page. ***You won't believe the Scanning Solution; it is a MUST see.*** It demolishes the competition! Only you can make the difference!

Value-Add Solution

- ***Work/Copy Centre family of products support seamless migration of an office—from paper to digital***

Xerox can transform your environment by assisting with *digital* integration, bringing advantages of electronic document management, greater document flexibility, faster information transfer, better knowledge absorption and simplified process to make your business run better.

- ***Xerox can simplify your resources by delivering a single device that serves for multiple requirements. You can perform multiple task as the same time (ie. Print while faxing, fax while copying, scan while printing)***

Work/Copy Centre eliminates the need for single-task standalone products, delivering a powerful multifunction, truly mutlitasking device.

- ***Work/Copy Centre allows printing even when your network is down.***

Some of the Work/Copy Centre products offer a unique 'Walkup Print' capability allowing you to place a print ready job on diskette and print when the network is down.

- ***Work/Copy Centre family is modular and upgradeable.***

Xerox allows you to grow with your business, starting with a copier/printer, and adding a fax (both walkup or LAN)… or add a scanner…continue to grow and add software enablers to share knowledge across the office or across the world.

You can make a safe investment, with no worry about obsolescence in a rapidly evolving marketplace.

- ***Scanning Boosts Knowledge Management***

Work/Copy Centre family provides significant value by providing a mechanism to convert paper into electronic format.

- ***Unique Xerox Enabler is our CenterWare drivers enables work process improvements and boosts productivity***

Changes 'walk and wait' to 'point and click'

Document Centre family of products have CenterWare at the core and lets you manage your documents from your desktop, bringing copier functionality to your desktop.

Only CenterWare provides a sophisticated, powerful tool at every user's desktop, saving countless walks to the copier.

c o n n e c t y o u r p e o p l e .
u n l e a s h t h e i r p r o d u c t i v i t y .

XEROX DIGITAL solutions

Xerox *Digital* Solution
Features and Benefits

New Standard in Digital

- Built from the ground up

- Modular and Scaleable – protecting your investment

- Reliable smart controller in 4th Generation family of products

- 50% fewer jams than similar devices

- Integrated Design – No extra boxes needed

- Media Print- allow you print even if your network goes down

- Superior Core Services – BETTER Copying, Printing, Faxing, and Scanning – all available TODAY!

- Xerox invests 2 Billion a year to design the best *digital* products on the market

New Standard in Reliability

- Easy-to-replace customer replaceable unit

- Shortest paper path in the market - 6 inches to 12 inches

- Reduced number of parts by eliminating problem areas: duplex tray, re-circ feeder and sorter bins

- Less paper handling and fewer moving parts increases UPTIME

- Targeted for the 30,000 to 150,000 prints per month market segment, the maximum duty cycle is up to 200,000 impressions

- Single vendor for multiple services; the Work/Copy Centre does NOT require another vendor for printing or scanning

- NOT built off ANALOG technology

New Standard in Flexibility for the Office

- Paper handling up to 16-110lb index stock

- Trayless duplexing for unlimited duplex runs

- Offset Catch Tray for unlimited sets

- Multiple tasks can be initiated and completed at the same time

- 5.5x8.5 to 11x17 can be loaded to 4 user fully adjustable paper trays. No TOOLS required!

- Secure, Delay and Sample Print for Confidentiality

c o n n e c t y o u r p e o p l e .
u n l e a s h t h e i r p r o d u c t i v i t y .

New Standard in Image Quality

- 600 x 600 x 8 dpi; 256 levels of grayscale
- Auto IQ and Photo, and Text settings
- Replaceable Cartridge based technology for consistent quality
- New patented designs that enable higher image quality

Productivity of the Future - TODAY

- Ability to Pre-program jobs
- Desktop Driver like being at the copier; complete more jobs from your desk more efficiently
- Multiple tasks can be initiated and completed at the same time - CONCURRENTLY
- Scanning directly to desktop, network repository, e-mail, or document management system – At the touch of a button.
- Send faxes from the PC or *digital* solution
- Dual line fax lines allowing for incoming and outgoing faxes at the same time

New Standard in Network Technology

- Built in Network Controller allows 432 to reside as a network citizen to print, scan, or LAN fax. No EXTRA BOX on the FLOOR necessary.
- Compatible with all popular desktop operating systems and networks
- Mainframe, Office LAN, and Client Server environments
- Embedded Web Server to view machine on the Internet
- Postscript, PCL, TIFF, PDF, IPDS and LCDS support
- **Only machine to be Certified by MICROSOFT**
- Xerox has partnered with the industry – Microsoft, Novell, OptiKa, DocuMentum, Adobe, IBM, Compaq, Scansoft, Rightfax and Equitrac. And many more.

CopyCentre & WorkCentre Pro 90 *Digital* Copier

(next 3 pages)

- ♦ **90 Pages Per Minute**

- ♦ **100 Sheet Document Handler**

- ♦ **True Scan Once / Print Many Capabilities**

- ♦ **Scans at 65 pages per minute**

- ♦ **4 Paper Trays**

- ♦ **High Capacity Feeder**

- ♦ **50 Sheet Bypass Tray**

- ♦ **Total Paper Capacity 7,150 sheets**

- ♦ **Convenience Stapler and Work Surface**

- ♦ **Duplexing Automatic Document Handler**

- ♦ **Multi Position Finisher**

- ♦ **Functional Concurrency, Multi-tasking, up to 1800 x 1800 dpi**

- ♦ **Accommodates heavy weight paper up to 110lb., pre-drilled, transparencies & Labels**

- ♦ **Customer adjustable paper trays accommodating up to 12 x 18**

- ♦ **Bound Original copying, mixed sized originals, image shift, signature booklets, covers & inserts**

- ♦ **Advanced copy Quality controls, sharpness, 256 levels gray scales, auto exposure, and photo**

- ♦ **Customer Replaceable Units allow for minimal downtime**

**Recommended Volume: 60,000 – 300,000 impressions per month

CopyCentre 90 *Digital* Copier

Outright Purchase Price   **$31,270**
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $75.00

Cost per Copy: $0.0075

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$687.11	$845.40	$1,164.44
Cost Per Copy:	$0.0075		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 100,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$1,387.11	$1,545.40	$1,864.44
Cost Per Copy:	$0.0060		

Includes all service and supplies except paper and staples

Some Optional Features include:
- **Finisher**
- **Booklet maker**

WorkCentre Pro 90 *Digital* Copier/Printer

Outright Purchase Price   **$36,005**
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $80.00

Cost per Copy: $0.0075

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$788.94	$972.28	$1,341.78
Cost Per Copy:	$0.0075		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 100,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$1,488.94	$1,672.28	$2,041.78
Cost Per Copy:	$0.0060		

Includes all service and supplies except paper and staples

Other Configurations Available:
♦ **Standard or Deluxe Scanning to Desktop and**
♦ **Scan to Email**
♦ **Fax**
♦ **Finishing or Booklet Maker**

`Pricing available upon request`

CopyCentre / WorkCentre Pro 75 *Digital* Copier
(next 3 pages)

- **75 Pages Per Minute**

- **100 Sheet Document Handler**

- **True Scan Once / Print Many Capabilities**

- **Scans at 65 pages per minute**

- **4 Paper Trays**

- **High Capacity Feeder**

- **50 Sheet Bypass Tray**

- **Total Paper Capacity 5,150 sheets**

- **Convenience Stapler and Work Surface**

- **Duplexing Automatic Document Handler**

- **Multi Position Finisher**

- **Functional Concurrency, Multi-tasking, up to 1800 x 1800 dpi**

- **Accommodates heavy weight paper up to 110lb., pre-drilled, transparencies & Labels**

- **Customer adjustable paper trays accommodating up to 12 x 18**

- **Bound Original copying, mixed sized originals, image shift, signature booklets, covers & inserts**

- **Advanced copy Quality controls, sharpness, 256 levels gray scales, auto exposure, and photo**

- **Customer Replaceable Units allow for minimal downtime**

**Recommended Volume: 50,000 – 250,000 impressions per month

CopyCentre 75 *Digital* Copier

<u>Outright Purchase Price</u>   **$27,243**
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $75.00

Cost per Copy: $0.0075

Includes all service and supplies except paper and staples

<u>Low Volume Lease Plans</u>

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$469.13	$571.05	$776.47
Cost Per Copy:	$0.0075		

Includes all service and supplies except paper and staples

<u>High Volume Lease Plans – include 100,000 impressions per month</u>

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$1,169.13	$1,271.05	$1,476.47
Cost Per Copy:	$0.0060		

Includes all service and supplies except paper and staples

Optional Features include

♦ **Finisher**
♦ **Booklet maker**

Pricing available upon request

WorkCentre Pro 75 *Digital* Copier/Printer

Outright Purchase Price   **$32,077**
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $80.00

Cost per Copy: $0.0075

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$613.91	$751.98	$1,030.26
Cost Per Copy:	$0.0075		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 100,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$1,313.91	$1,451.98	$1,730.26
Cost Per Copy:	$0.0060		

Includes all service and supplies except paper and staples

Other Configurations Available:
♦ **Standard or Deluxe Scanning to Desktop**
♦ **Scan to Email**
♦ **Fax**
♦ **Finishing or Booklet Maker**

Pricing available upon request

CopyCentre / WorkCentre Pro 65 *Digital* Copier
(next 3 pages)

- ♦ **65 Pages Per Minute**

- ♦ **75 Sheet Document Handler**

- ♦ **True Scan Once / Print Many Capabilities**

- ♦ **Scans at 65 pages per minute**

- ♦ **4 Paper Trays**

- ♦ **Total Paper Capacity up to 5,150 sheets**

- ♦ **Duplexing Automatic Document Handler**

- ♦ **Functional Concurrency, Multi-tasking, up to 1800 x 1800 dpi**

- ♦ **Accommodates heavy weight paper up to 110lb., pre-drilled, transparencies & Labels**

- ♦ **Customer adjustable paper trays accommodating up to 12 x 18**

- ♦ **Bound Original copying, mixed sized originals, image shift, signature booklets, covers & inserts**

- ♦ **Advanced copy Quality controls, sharpness, 256 levels gray scales, auto exposure, and photo**

- ♦ **Customer Replaceable Units allow for minimal downtime**

Optional Features Include

- ♦ **High Capacity Feeder**
- ♦ **Offset Catch Tray (sorting)**
- ♦ **50 Sheet Bypass Tray**
- ♦ **Convenience Stapler and Work Surface**
- ♦ **Multi Position Finisher**

**Recommended Volume: 40,000 – 200,000 impressions per month

CopyCentre 65 *Digital* Copier

Outright Purchase Price $24,234
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $75.00

Cost per Copy: $0.0075

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$372.11	$448.94	$603.80
Cost Per Copy:	$0.0075		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 100,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$1,072.11	$1,148.94	$1,303.80
Cost Per Copy:	$0.0060		

Includes all service and supplies except paper and staples

Optional Features Include

♦ **High Capacity Feeder**
♦ **Offset Catch Tray (sorting)**
♦ **50 Sheet Bypass Tray**
♦ **Convenience Stapler and Work Surface**
♦ **Multi Position Finisher**

`Pricing available upon request`

WorkCentre Pro 65 *Digital* Copier/Printer

Outright Purchase Price   **$32,077**

Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $80.00

Cost per Copy: $0.0075

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$515.30	$627.87	$854.75
Cost Per Copy:	$0.0075		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 100,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$1,215.30	$1,327.87	$1,554.75
Cost Per Copy:	$0.0060		

Includes all service and supplies except paper and staples

Other Configurations Available:
♦ **Standard or Deluxe Scanning to Desktop**
♦ **Scan to Email**
♦ **Fax**
♦ **Finishing or Booklet Maker**

Pricing available upon request

CopyCentre / Work Centro Pro 55 *Digital* Copier
(next 3 pages)

- ♦ **55 Pages Per Minute**

- ♦ **70 Sheet Document Handler**

- ♦ **True Scan Once / Print Many Capabilities**

- ♦ **Scans at 65 pages per minute**

- ♦ **2 Paper Trays**

- ♦ **High Capacity Feeder**
     Optional
- ♦ **50 Sheet Bypass Tray**

- ♦ **Standard Paper Capacity 1050**

- ♦ **Total Available Paper Capacity 4,650 sheets**

- ♦ **Duplexing Automatic Document Handler**

- ♦ **Multi Position Finisher**
     Optional
- ♦ **Functional Concurrency, Multi-tasking, up to 1800 x 1800 dpi**

- ♦ **Accommodates heavy weight paper up to 110lb., pre-drilled, transparencies & Labels**

- ♦ **Customer adjustable paper trays accommodating up to 12 x 18**

- ♦ **Bound Original copying, mixed sized originals, image shift, signature booklets, covers & inserts**

- ♦ **Advanced copy Quality controls, sharpness, 256 levels gray scales, auto exposure, and photo**

- ♦ **Customer Replaceable Units allow for minimal downtime**

**Recommended Volume: 30,000 – 160,000 impressions per month

CopyCentre 55 *Digital* Copier

Outright Purchase Price   **$18,228**
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $50.00

Cost per Copy: $0.0080

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$331.16	$403.87	$550.42
Cost Per Copy:	$0.0080		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 50,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$706.16	$778.87	$925.42
Cost Per Copy:	$0.0070		

Includes all service and supplies except paper and staples

WorkCentre Pro 55 *Digital* Copier/Printer

Outright Purchase Price   **$32,077**
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $80.00

Cost per Copy: $0.0075

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$623.34	$769.02	$1,062.63
Cost Per Copy:	$0.0080		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 50,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$998.34	$1,144.02	$1,437.63
Cost Per Copy:	$0.0070		

Includes all service and supplies except paper and staples

Other Configurations Available:
♦ **Standard or Deluxe Scanning to Desktop**
♦ **Scan to Email**
♦ **Fax Single or Double line**
♦ **Finishing**

`Pricing available upon request`

CopyCentre / WorkCentre Pro 45 *Digital* Copier
(next 3 pages)

- ♦ **45 Pages Per Minute**

- ♦ **70 Sheet Document Handler**

- ♦ **True Scan Once / Print Many Capabilities**

- ♦ **Scans at 45 pages per minute**

- ♦ **2 Paper Trays**

- ♦ **High Capacity Feeder**
  Optional
- ♦ **50 Sheet Bypass Tray**

- ♦ **Standard Paper Capacity 1050**

- ♦ **Total Available Paper Capacity 4,650 sheets**

- ♦ **Duplexing Automatic Document Handler**

- ♦ **Multi Position Finisher**
  Optional
- ♦ **Functional Concurrency, Multi-tasking, up to 1800 x 1800 dpi**

- ♦ **Walk up Fax**
  Optional
- ♦ **Accommodates heavy weight paper up to 110lb., pre-drilled, transparencies & Labels**

- ♦ **Customer adjustable paper trays accommodating up to 12 x 18**

- ♦ **Bound Original copying, mixed sized originals, image shift, signature booklets, covers & inserts**

- ♦ **Advanced copy Quality controls, sharpness, 256 levels gray scales, auto exposure, and photo**

- ♦ **Customer Replaceable Units allow for minimal downtime**

**Recommended Volume: 30,000 – 160,000 impressions per month

CopyCentre 45 *Digital* Copier

Outright Purchase Price   **$10,090.00**
Includes 90 day warranty

Service costs after 90 days:

Monthly Base Service Payment: $53.00

Cost per Copy: $0.0085

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$242.80	$295.76	$402.50
Cost Per Copy:	$0.0085		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 15,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$442.80	$495.76	$602.50
Cost Per Copy:	$0.0070		

Includes all service and supplies except paper and staples

WorkCentre Pro 45 *Digital* Copier/Printer

Outright Purchase Price   **$12,886.00**
Includes 90 day warranty

Service costs after 90 days:

Monthly Base Service Payment: $77.00

Cost per Copy: $0.0085

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$277.64	$331.85	$441.11
Cost Per Copy:	$0.0085		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 15,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$477.64	$531.85	$641.11
Cost Per Copy:	$0.0085		

Includes all service and supplies except paper and staples

Other Connected Features Available:
♦ **Standard or Deluxe Scanning to Desktop**
♦ **Scan to Email**
♦ **Fax single or double line**
♦ **Finishing**

`Pricing available upon request`

CopyCentre / WorkCentre Pro 35 *Digital* Copier
(next 3 pages)

- ◆ **35 Pages Per Minute**

- ◆ **70 Sheet Document Handler**

- ◆ **True Scan Once / Print Many Capabilities**

- ◆ **Scans at 35 pages per minute**

- ◆ **2 Paper Trays**

- ◆ **High Capacity Feeder**
  Optional
- ◆ **50 Sheet Bypass Tray**

- ◆ **Standard Paper Capacity 1050**

- ◆ **Total Available Paper Capacity 4,650 sheets**

- ◆ **Duplexing Automatic Document Handler**

- ◆ **Multi Position Finisher**
  Optional
- ◆ **Functional Concurrency, Multi-tasking, up to 1800 x 1800 dpi**

- ◆ **Walk Up Fax**
  Optional
- ◆ **Accommodates heavy weight paper up to 110lb., pre-drilled, transparencies & Labels**

- ◆ **Customer adjustable paper trays accommodating up to 12 x 18**

- ◆ **Bound Original copying, mixed sized originals, image shift, signature booklets, covers & inserts**

- ◆ **Advanced copy Quality controls, sharpness, 256 levels gray scales, auto exposure, and photo**

- ◆ **Customer Replaceable Units allow for minimal downtime**
**Recommended Volume: 30,000 – 160,000 impressions per month

CopyCentre 35 *Digital* Copier

Outright Purchase Price   **$7,009.00**
Includes 90 day warranty

Service costs after 90 days:

Monthly Base Service Payment: $38.00

Cost per Copy: $0.0090

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	**36-Month Lease**	**24-Month Lease**
Monthly Payment:	$173.05	$206.42	$273.52
Cost Per Copy:	$0.0090		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 10,000 impressions per month

	48-Month Lease	**36-Month Lease**	**24-Month Lease**
Monthly Payment:	$370.25	$419.10	$517.29
Cost Per Copy:	$0.0089		

Includes all service and supplies except paper and staples

WorkCentre Pro 35 *Digital* Copier/Printer

Outright Purchase Price   **$9,973.00**
Includes 90 day warranty

Service costs after 90 days:

Monthly Base Service Payment: $60.00

Cost per Copy: $0.0090

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$236.20	$279.63	$366.97
Cost Per Copy:	$0.0090		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 10,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$387.37	$430.66	$517.89
Cost Per Copy:	$0.0090		

Includes all service and supplies except paper and staples

Other Connected Features Available:
♦ **Standard or Deluxe Scanning to Desktop**
♦ **Scan to Email**
♦ **Fax**
♦ **Finishing or Booklet Maker**

`Pricing available upon request`

Document Centre 440 *(next 3 pages)*
Only ordered with FAXing—Has been replaced (See CC/WCP products above)

- ♦ **40 Pages Per Minute**

- ♦ **50 Sheet Document Handler**

- ♦ **True Scan Once / Print Many Capabilities**

- ♦ **Scans at 40 pages per minute**

- ♦ **4 Paper Trays**

- ♦ **High Capacity Feeder**

- ♦ **50 Sheet Bypass Tray**

- ♦ **Total Paper Capacity 4050 sheets**

- ♦ **Duplexing Automatic Document Handler**

- ♦ **Finisher**

- ♦ **Customer Replaceable Units allow for minimal downtime**

- ♦ **Network Connectivity available for printing, scanning and faxing**

- ♦ **Up to two fax lines available**

- ♦ **True *Digital* Technology**

**Recommended Volume: Up to 120,000 impressions per month

Document Centre 440 *Digital* Copier

(Stand-Alone Option)

Outright Purchase Price $10,090
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $53.00

Cost per Copy: $0.0085

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$242.80	$295.76	$402.50
Cost Per Copy:	$0.0085		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 25,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$442.80	$495.76	$602.50
Cost Per Copy:	$0.0070		

Includes all service and supplies except paper and staples

Document Centre 440AS *Digital* Copier/Printer

(Networked Option)

Outright Purchase Price   **$12,886**
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $77.00

Cost per Copy: $0.0085

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$277.64	$331.85	$441.11
Cost Per Copy:	$0.0085		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 25,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$477.64	531.85	$641.11
Cost Per Copy:	$0.0070		

Includes all service and supplies except paper and staples

Other Configurations Available:
♦ **DC440 *Digital* Printer/Copier**
♦ **Standard Scanning & Email, Scan to Desktop and Scan to Email**
♦ **Fax Capabilities: One or two lines available**

`Pricing available upon request`

Document Centre 432 *(next 3 pages)*

Only ordered with FAXing—Has been replaced (See CC/WCP products above)

- **32 Pages Per Minute**

- **50 Sheet Document Handler**

- **True Scan Once / Print Many Capabilities**

- **Scans at 32 pages per minute**

- **2 Paper Trays**

- **50 Sheet Bypass Tray**

- **Total Paper Capacity 1050 sheets**

- **Total Available Paper Capacity 4050 Sheets w/High Capacity Feeder**

- **Finisher Available**

- **Customer Replaceable Units allow for minimal downtime**

- **Network Connectivity available for printing, scanning and faxing**

- **Up to two fax lines available**

- **True *Digital* Technology**

**Recommended Volume: Up to 100,000 impressions per month

Document Centre 432 *Digital* Copier

(Stand-Alone Option)

Outright Purchase Price   **$7,009**
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $38.00

Cost per Copy: $0.0090

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$161.33	$193.22	$257.51
Cost Per Copy:	$0.0090		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 20,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$331.33	$430.66	$517.89
Cost Per Copy:	$0.0070		

Includes all service and supplies except paper and staples

Document Centre 432AS *Digital* Copier/Printer

(Networked Option)

Outright Purchase Price   **$10,313**

Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $60.00

Cost per Copy: $0.0090

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$217.37	$260.66	$347.89
Cost Per Copy:	$0.0090		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 20,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$387.37	$430.66	$517.89
Cost Per Copy:	$0.0070		

Includes all service and supplies except paper and staples

Other Configurations Available:

♦ **DC432 *Digital* Printer/Copier**
♦ **Standard Scanning & Email, Scan to Desktop and Scan to Email**
♦ **Fax Capabilities: One or Two Lines Available**

`Pricing available upon request`

Document Centre 430 *(next 3 pages)*

- ♦ **30 Pages Per Minute**

- ♦ **50 Sheet Document Handler**

- ♦ **True Scan Once / Print Many Capabilities**

- ♦ **Scans at 30 pages per minute**

- ♦ **2 Paper Trays**

- ♦ **50 Sheet Bypass Tray**

- ♦ **Total Paper Capacity 1050 sheets**

- ♦ **Total Available Paper Capacity 4050 w/High Capacity Feeder**

- ♦ **Finisher Available**

- ♦ **Customer Replaceable Units allow for minimal downtime**

- ♦ **Network Connectivity available for printing, scanning and faxing**

- ♦ **Up to two fax lines available**

- ♦ **True *Digital* Technology**

**Recommended Volume: Up to 80,000 impressions per month

Document Centre 430 *Digital* Copier

(Stand-Alone Option)

Outright Purchase Price   **$7,057**
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $27.00

Cost per Copy: $0.0095

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$138.64	$167.51	$225.69
Cost Per Copy:	$0.0095		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 20,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$308.64	$337.51	$395.69
Cost Per Copy:	$0.0070		

Includes all service and supplies except paper and staples

Document Centre 430AS *Digital* Copier/Printer

(Networked Option)

Outright Purchase Price   **$9,496**
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $64.00

Cost per Copy: $0.0095

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$196.24	$234.06	$310.28
Cost Per Copy:	$0.0095		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 20,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$366.24	$404.06	$480.28
Cost Per Copy:	$0.0070		

Includes all service and supplies except paper and staples

Other Configurations Available:
♦ **DC430 *Digital* Printer/Copier**
♦ **Standard Scanning & Email, Scan to Desktop and Scan to Email**
♦ **Faxing Capabilities: One or Two Lines Available**

`Pricing available upon request`

WorkCentre Pro 416   *(next 3 pages)*

♦ **16 pager per minute *digital* copier - up to 20,000 impressions per month**

Outright Purchase Price   **$2,562**
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $15.00

Cost per Copy: $0.0175

Includes all service and supplies except paper and staples

Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$76.13	$91.94	$123.81
Cost Per Copy:	$0.0175		

Includes all service and supplies except paper and staples

WorkCentre Pro 416 DC

♦ **16 pager per minute *digital* copier - up to 20,000 impressions per month**
♦ **3 universal paper trays**

Outright Purchase Price   **$3,612**
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $15.00

Cost per Copy: $0.0175

Includes all service and supplies except paper and staples

Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$102.71	$125.40	$171.11
Cost Per Copy:	$0.0175		

Includes all service and supplies except paper and staples

WorkCentre Pro 416PI

- ♦ **16 page per minute duplex copier - up to 20,000 impressions per month**

- ♦ **Network printer**

- ♦ **3 universal paper trays holding 1750 sheets of paper**

Outright Purchase Price   **$5,085**
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $25.00

Cost per Copy: $0.0150

Includes all service and supplies except paper and staples

Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$153.60	$185.53	$249.98
Cost Per Copy:	$0.0150		

Includes all service and supplies except paper and staples

WorkCentre Pro 416SI

- **16 pager per minute duplex copier - up to 20,000 impressions per month**

- **Network Printer**

- **Fax and Internet fax**

- **Convenience Tray with stapler**

- **3 universal paper trays holding 1750 sheets of paper**

- **100 Sheet bypass tray**

Outright Purchase Price $5,835

Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $25.00

Cost per Copy: $0.0150

Includes all service and supplies except paper and staples

Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$173.53	$210.65	$285.46
Cost Per Copy:	$0.0150		

Includes all service and supplies except paper and staples

WorkCentre Pro M15*i*

♦ **16 page per minute copier – up to 1500 impressions per month**

♦ **Serial port printer**

♦ **Fax and Internet fax**

♦ **Scanner**

♦ **1 universal paper tray holding 550 sheets of paper**

♦ **100 Sheet bypass tray**

♦ **PaperPort Deluxe 7.0**

♦ **TextBridge Pro Millennium**

Outright Purchase Price   **$1,500**
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $10.00

Cost per Copy: $0.0175

Includes all service and supplies except paper and staples

Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$37.21	$56.84	$76.23
Cost Per Copy:	$0.0175		

Includes all service and supplies except paper and staples

Digital BookMark Copier/Printer   *(next 3 pages)*

♦ **First Copy Out in 5.8 Seconds**

♦ **30 pages per minute (8.5 x 11)**

♦ **True Scan Once / Print Many Capabilities**

♦ **Scans at 400 x 400 x 8-bit resolution**

♦ **4 Paper Trays**

♦ **50 Sheet Bypass Tray**

♦ **Total Paper Capacity 1,050 sheets**

♦ **Total Available Paper Capacity 4,050
   w/High Capacity Feeder**

♦ **Zoom from 25% to 400% in 1% increments**

♦ **Customer Replaceable Units allow for minimal downtime**

♦ **Network Connectivity available for printing**

♦ **Vend Options include Coin and Bill acceptor**

♦ **True *Digital* Technology**

**Recommended Average Volumes: 8,000 to 40,000 impressions per month

Digital BookMark-A Copier   (Stand-Alone Option)

Outright Purchase Price   **$TBD**
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $TBD

Cost per Copy: $TBD

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$209.95	$262.47	$368.11
Cost Per Copy:	$0.0145		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 5,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$265.45	$317.97	$423.61
Cost Per Copy:	$0.0130		

Includes all service and supplies except paper and staples

Digital BookMark-AS Copier/Printer

(Networked Option)

Outright Purchase Price   **$TBD**
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $TBD

Cost per Copy: $TBD

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$301.08	$372.79	$516.97
Cost Per Copy:	$0.0145		

Includes all service and supplies except paper and staples

High Volume Lease Plans – include 5,000 impressions per month

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$362.58	$434.29	$578.47
Cost Per Copy:	$0.0130		

Includes all service and supplies except paper and staples

Other Configurations Available:
- **Catch Tray with High Capacity Feeder**
- **Finisher with Stand**
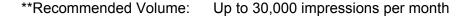- **Finisher with High Capacity Feeder and more…**

`Pricing available upon request`

- **32 Pages Per Minute Black/White &** *16 Pages Per Minute Color*

- **50 Sheet Optional Duplex Automatic Document Handler**

- **True Scan Once / Print Many Capabilities**

- **Security options available (Color & B/W)**

- **3 Paper Trays (inc. Bypass Tray)**

- **50 Sheet Bypass Tray**

- **Total Paper Capacity 1,140 sheets**

- **Total Available Paper Capacity 3,140 w/High Capacity Feeder**

- **Finisher Available (1,000 sheets)**

- **Customer Replaceable Units allow for minimal downtime**

- **Network Connectivity available for printing, scanning and faxing**

- **Up to two fax lines available**

- **True *Digital* Technology w/Print Resolution up to 600 x 600 dpi x 8 bit**

**Recommended Volume: Up to 30,000 impressions per month

CopyCentre 32 *Digital* Copier   (Stand-Alone Option)

Outright Purchase Price $TBD
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $TBD

Cost per Copy: $TBD

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$288.65	$351.40	$477.59
Cost Per Copy:	**B/W:** $0.0129 **Color:** $0.089		

Includes all service and supplies except paper and staples

High Volume Lease Plans – Not Applicable Yet

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$TBD	$TBD	$TBD
Cost Per Copy:	**B/W:** $TBD **Color:** $TBD		

Includes all service and supplies except paper and staples

WorkCentre Pro 32 *Digital* Copier   (*Networked* Option)

Outright Purchase Price $TBD
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $TBD

Cost per Copy: $TBD

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$305.22	$327.22	$507.11
Cost Per Copy:	**B/W:** $0.0129 **Color:** $0.089		

Includes all service and supplies except paper and staples

High Volume Lease Plans – Not Applicable Yet

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$TBD	$TBD	$TBD
Cost Per Copy:	**B/W:** $TBD **Color:** $TBD		

Includes all service and supplies except paper and staples

CopyCentre & WorkCentre Pro 40 *(next 3 pages)*
(Office *Color* Option)

- ♦ **40 Pages Per Minute Black/White & *22 Pages Per Minute Color***

- ♦ **50 Sheet Optional Duplex Automatic Document Handler**

- ♦ **True Scan Once / Print Many Capabilities**

- ♦ **Security options available (Color & B/W)**

- ♦ **3 Paper Trays (inc. Bypass Tray)**

- ♦ **100 Sheet Bypass Tray**

- ♦ **Total Paper Capacity 1,050 sheets**

- ♦ **Total Available Paper Capacity 3,140 w/High Capacity Feeder**

- ♦ **Finisher Available (1,000 sheets)**

- ♦ **Customer Replaceable Units allow for minimal downtime**

- ♦ **Network Connectivity available for printing, scanning and faxing**

- ♦ **Up to two fax lines available**

- ♦ **True *Digital* Technology w/Print Resolution up to 600 x 600 dpi x 8 bit**

Recommended Volume: Up to 40,000 impressions per month

CopyCentre 40 *Digital* Copier/Printer

(Stand-Alone Option)

Outright Purchase Price   **$TBD**

Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $TBD

Cost per Copy: $TBD

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$339.67	$416.22	$570.13
Cost Per Copy:	**B/W:** $0.0129 **Color:** $0.089		

Includes all service and supplies except paper and staples

High Volume Lease Plans – Not Applicable Yet

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$TBD	$TBD	$TBD
Cost Per Copy:	**B/W:** $TBD **Color:** $TBD		

Includes all service and supplies except paper and staples

Other Configurations Available:
- **Extra Memory Kit**
- **Secure Image Overwrite Kit**
- **Convenience Stapler and much, much more…**

Pricing available upon request

WorkCentre Pro 40 *Digital* Copier/Printer
(*Networked* Option)

Outright Purchase Price   **$TBD**
Includes 90 day warranty

Service costs after 90 days:

Monthly Service Payment: $TBD

Cost per Copy: $TBD

Includes all service and supplies except paper and staples

Low Volume Lease Plans

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$350.71	$430.19	$589.98

Cost Per Copy: **B/W:** $0.0129   **Color:** $0.089

Includes all service and supplies except paper and staples

High Volume Lease Plans – Not Applicable Yet

	48-Month Lease	36-Month Lease	24-Month Lease
Monthly Payment:	$TBD	$TBD	$TBD

Cost Per Copy: **B/W:** $TBD   **Color:** $TBD

Includes all service and supplies except paper and staples

Other Configurations Available:
♦ **Extra Memory Kit**
♦ **Secure Image Overwrite Kit**
♦ **Convenience Stapler and much, much more…**

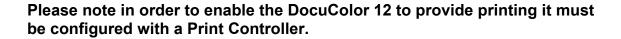`Pricing available upon request`

Xerox DocuColor 12 Printer / Copier

The DocuColor 12 provides high quality black and white output and the *industry benchmark Digital* color print quality, speed, and reliability. Its combination of features lets you turn out a variety of jobs never before possible on your current printers and raises the bar another notch in print speed, print quality, and printer reliability – at a low total cost of ownership.

The Xerox DocuColor 12 incorporates new technology to create reliable, benchmark color images. It is designed with customer-replaceable modules to maximize uptime and is backed by the three-year Xerox Total Satisfaction Guarantee.

Better Buys for Business "Editor's Choice" for 2000 and 2001
BERTL Labs Report "Best of the Best for 2000
Print Image International "Product of The Year" for 2000

- **Benchmark 600x600x8 print quality**

- **12.5 Pages Per Minute Full Color**

- **50 Pages Per Minute Black and White**

- **Up to 140lb index and 12.6 x18 stock capabilities**

- **4 paper trays for a total paper capacity of 2,250 sheets**

- **Duplex Automatic Document Feeder (DADF) standard**

- **Trayless Automatic Duplexing Unit standard**

Please note in order to enable the DocuColor 12 to provide printing it must be configured with a Print Controller.

Lease and Rental Prices Available Upon Request

Xerox Fiery X12 and EX12 Print Controllers

The Fiery family of color print controllers for the DocuColor 12 are clean-sheet products designed to meet the printing needs of a range of users, from office workgroups requiring Windows NT to high end pre-press shops. The primary focus of the Xerox/EFI partnership is on benchmark productivity and document printing capabilities.

Two Server options are available: Fiery X12 and Fiery EX12. The core technologies include:

ColorWise™ 2.0 Color Management System – provides a level of color quality required in office environments, and a simplified calibration process to help basic color users maintain consistent color

NetWise 2.0™ - enables seamless connection to any network

DocBuilder Pro™ – The industry's first server-based, in-RIP imposition application. DocuBuilder also introduces support for a true PDF workflow

Fiery Link – provides an intuitive, dynamic desktop "picture in picture" interface to every user allowing them to view the state of the DocuColor 12 and the progress of their print jobs – right from their workstations.

WebTools – utilities give network administrators and users a range of customizable tools for monitoring the Fiery. Using a standard web browser like Microsoft Internet Explorer or Netscape Navigator, administrators can view, change properties and reprint jobs, etc.

FreeForm™ – brings integrated variable data printing to the DocuColor 12.

Fiery X12

- **Intel 400 MHz processor**
- **128 MB RAM, 8.4 GB Hard Drive**
- **CD-ROM**
- **Windows NT operating system**

Fiery EX12

- **Intel 866 MHz processor**
- **256 MB RAM, 40 GB Hard Drive**
- **CD-ROM and ZIP Drive**
- **Windows NT operating system**

Lease and Rental Prices Available Upon Request

DocuColor 3535 Printer / Copier

The DocuColor 3535 provides high quality black and white output and the *industry benchmark Digital* color print quality, speed, and reliability. Stop trading quality – or speed or productivity – for price. Now you can have it all. Now you can dream in Xerox color – at a low total cost of ownership.

The Xerox DocuColor 3535 incorporates new technology to create reliable, benchmark color images. It is designed with customer-replaceable modules to maximize uptime and is backed by the three-year Xerox Total Satisfaction Guarantee.

Editor's Choice 2004.

"The DocuColor 3535 has a reasonable price, great operating costs, and a solid collection of features. It is a deserving winner of our Editor's Choice Award."
   --Better Buys for Business

- **Benchmark 600x600x8 print quality**

- **35 Pages Per Minute Full Color**

- **35 Pages Per Minute Black and White**

- **Up to 110lb index (220gsm) and 12" x 19"/SRA3 stock capabilities**

- **4 paper trays for a total paper capacity of 2,250 sheets**

- **Duplex Automatic Document Feeder (DADF) standard**

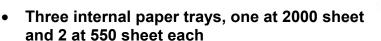- **Trayless Automatic Duplexing Unit standard**

Please note, with the DocuColor 3535 to provide printing it must be configured with a Print Controller. You have the option of and embedded (internal) or external controller.

Lease and Rental Prices Available Upon Request

Xerox DocuColor 5252, 2045, 2060, 6060 Series

Production Color Printer / Copiers

The Xerox DocuColor 5252 is a 52-ppm *Digital*-color, cut-sheet duplex printer that offers multiple configurations and field upgrades. The Xerox DocuColor 2060 and 6060 are 60-ppm *digital*-color, cut sheet duplex printer with the same multiple configurations and field upgrades that the DocuColor 5252 supports. Options for either model include finishing, high capacity feeding, and a print controller. The DocuColor has the flexibility to meet diverse customer environments. As the next step in the Xerox color family, DocuColor series will offer:

- **52 or 60 Full color pages per minute**

- **Benchmark 600x600x8 print quality**

- **Three internal paper trays, one at 2000 sheet and 2 at 550 sheet each**

- **Enhanced throughput latitude, with the ability to run coated stock and paper ranging from up to 140lb index simplex or up to 110 lb index automatic duplex from all internal paper trays**

- **Maximum paper size up to 12.6 x 19.2 inches trim marks and bleed purposes**

Please note in order to enable the DocuColor Series to provide printing it must be configured with a Print Controller.

Lease and Rental Prices Available Upon Request

Xerox Fiery EX2000v and EX2000d Print Controllers

The Fiery family of color print controllers for the DocuColor 2000 series are clean-sheet products designed to meet the printing needs of a range of users, from office workgroups requiring Windows NT to high end pre-press shops. The primary focus of the Xerox/EFI partnership is on benchmark productivity and document printing capabilities.

Two Server options are available: Fiery EX2000v and Fiery EX2000d. The core technologies include:

ColorWise™ 2.0 Color Management System – provides a level of color quality required in office environments, and a simplified calibration process to help basic color users maintain consistent color

NetWise 2.0™ - enables seamless connection to any network

DocBuilder Pro™ – The industry's first server-based, in-RIP imposition application. DocuBuilder also introduces support for a true PDF workflow

Fiery Link – provides an intuitive, dynamic desktop "picture in picture" interface to every user allowing them to view the state of the DocuColor 12 and the progress of their print jobs – right from their workstations.

WebTools – utilities give network administrators and users a range of customizable tools for monitoring the Fiery. Using a standard web browser like Microsoft Internet Explorer or Netscape Navigator, administrators can view, change properties and reprint jobs, etc.

FreeForm™ – brings integrated variable data printing to the DocuColor 12.

Fiery EX2000v

- **Intel 1 GHz processor**
- **256 MB RAM, 60 GB Hard Drive**
- **CD-ROM and ZIP Drive**
- **Windows NT operating system**

Fiery EX2000d

- **Dual Intel 1 GHz processor**
- **512 MB RAM, 60 GB Hard Drive**
- **CD-ROM and ZIP Drive**
- **Windows NT operating system**

Lease and Rental Prices Available Upon Request

Xerox Creo CSX2000 Print Controller

The DocuColor 2000 CSX RIP from Creo provides the DocuColor 2000 Series presses with a wide range of powerful and unique professional capabilities. The CSX color server offers robust processing power with native PDF and PostScript 3 support under a new level of flexibility and workflow control. Jobs that took hours now take minutes—or even seconds—to RIP and process.

The Intel Pentium Dual Processor configuration combined with the new Creo Print Controller technology makes this color server one of the fastest on the market. This impressive speed, combined with its simplified user interface, superior image quality, and exceptional productivity, makes the CreoScitex CSX color server an ideal solution for even the most demanding color and variable information jobs. The following paragraphs describe some of the features and benefits of the DocuColor 2000 CSX RIP.

Productivity

The CSX color server provides extremely fast RIP performance and flexible workflow with limitless control over job production. Color correction tables, imposition, screening and printer calibration tables can be changed before printing without the need to re-RIP, guaranteeing the highest productivity in the industry.

Quality

CSX technology provides professional image quality with automatically operated processes. This allows even novice operators to achieve high image quality on a variety of applications such as brochures, office applications, Internet pages, and VI jobs. Color emulation enables matching output according to ICC profile. Real time color changes enable fast and accurate output. Creo trapping overrides registration problems and Creo screening assures crisp text and quality images.

Variable Information

The technology used in the CSX color server comprises an open VI architecture and accepts input from all leading authoring tool vendors. The CSX supports Xerox VIPP for variable data printing using DesignMerge.pro™/Xerox Professional Edition. It supports the Variable Print Specification (VPS) using Darwin Desktop

Lease and Rental Prices Available Upon Request

Xerox DocuTech 100/120 Mid-Production

The latest in the Docutech line of Xerox products, the DT 120 and 100 will give you the best of XEROX's research and development. Using SMART PRESS technology the 120 and 100 have the highest printing quality, and reliability in the industry.

The Docutech 120 and 100 have opened up a new category in the duplicating spectrum called Mid Production. These mid production units are a clean sheet design, and are the best of Xerographic technology today. Gleaning the very best from our *Digital* Color products the DT 120 and 100 are second to none in quality, reliability and functionality at an affordable cost… powered by DocuTech.

"*It's no exaggeration to say that Xerox is the king of high-volume cut-sheet printers —its flagship DocuTech line pioneered the market a decade ago…*" - **Better Buys for Business**

- *120 or 100 Pages per minute*

- *5760 sheet capacity expandable to 11,520*

- *ADH Scans @ 120 pages per minute up to a 300 sheet capacity*

- *Scan to File in PDF of TIFF format*

- *Print to CD or DVD*

- *C-Fold Z-Fold   Saddle Stitch Booklet maker Optional*

- *Change toner and paper while run*

- *4800 x 600 Printing resolution*

- *Up to 1200 x 1200 scanning resolution*

- *DocuSP Operating System*

- *Open Architecture and able to communicate in almost any environment*

- *Supported PDL's (Adobe PS Level 3, TIFF, Multi TIFF, PDF, PCL6)*

Lease and Rental Prices Available Upon Request

Xerox DocuTech 6115 Production Publisher

At 115 pages per minute, the DocuTech 6115 fits perfectly into the DocuTech 2000 publisher Series—providing you with yet another option tailored to your volume and cost requirements. Now, when you want to take advantage of todays hottest *digital* printing processes, like print on demand, 1:1 marketing, and distribute then print, you just have to figure out how fast you want to go… powered by DocuTech.

"**It's no exaggeration to say that Xerox is the king of high-volume cut-sheet printers —its flagship DocuTech line pioneered the market a decade ago…"" - Better Buys for Business**

- ♦ **115 Pages Per Minute**

- ♦ **4300 Sheet Standard paper capacity**

- ♦ **Dual 450Mhz processor – Sun Ultra 60 with 21" color display**

- ♦ **16-110lb index stock**

- ♦ **3000 sheet output stacker (documents face up)**

- • **Multiple position sticher/stapler, Tape Binder – standard finishing features**

Lease and Rental Prices Available Upon Request

Xerox DocuTech 6135 Production Publisher

The DocuTech 6135 Production Publisher takes you to the leading edge of *digital* printing at up to 135 pages per minute. With the ability to simultaneously process, RIP, print, and receive jobs over the network or the Internet, the DocuTech 6135 was designed for networked, high-volume, high-speed departments.

"It's no exaggeration to say that Xerox is the king of high-volume cut-sheet printers —its flagship DocuTech line pioneered the market a decade ago…"" - Better Buys for Business

♦ **135 Pages Per Minute**

♦ **4300 Sheet Standard paper capacity**

♦ **Dual 450Mhz processor – Sun Ultra 60 with 21" color display**

♦ **16-110lb index stock**

♦ **3000 sheet output stacker (documents face up)**

• **Multiple position sticher/stapler, Tape Binder – standard finishing features**

Lease and Rental Prices Available Upon Request

Xerox DocuTech 6155 Production Publisher

The DocuTech 6150 Production Publisher takes you to the leading edge of *digital* printing at up to 150 pages per minute. With the ability to simultaneously process, RIP, print, and receive jobs over the network or the Internet, the DocuTech 6150 was designed for networked, high-volume, high-speed departments.

"It's no exaggeration to say that Xerox is the king of high-volume cut-sheet printers —its flagship DocuTech line pioneered the market a decade ago…"" - Better Buys for Business

♦ **150 Pages Per Minute**

♦ **4300 Sheet Standard paper capacity**

♦ **1.28 Ghz processor – Sun Blade 2500 with 21" color display**

♦ **16-110lb index stock**

♦ **3000 sheet output stacker (documents face up)**

• **Multiple position sticher/stapler, Tape Binder – standard finishing features**

Lease and Rental Prices Available Upon Request

Xerox DocuTech 6180 Production Publisher

The DocuTech 6180 Production Publisher takes you to the leading edge of *digital* printing at up to 180 pages per minute. With the ability to simultaneously process, RIP, print, and receive jobs over the network or the Internet, the DocuTech 6180 was designed for networked, high-volume, high-speed departments.

"**It's no exaggeration to say that Xerox is the king of high-volume cut-sheet printers —its flagship DocuTech line pioneered the market a decade ago…"" - Better Buys for Business**

- ♦ **180 Pages Per Minute**

- ♦ **6800 Sheet Standard paper capacity**

- ♦ **1.28 GHz processor – Sun Blade 2500 with 21" color display**

- ♦ **16-110lb index stock**

- ♦ **Paper Size 8 x 10 up to 14 x 17**

- ♦ **3000 sheet output stacker (documents face up)**

- ♦ **Enhanced 600 x 600 dpi resolution**

- ♦ **Supported PDL's (Adobe PS level 3/PDF, PCL5e, TIFF, ASCII, VIPP)**

- ♦ **Multiple position sticher/stapler, Tape Binder – standard finishing features**

Lease and Rental Prices Available Upon Request

Xerox Digipath Professional Production Software

Xerox DigiPath Production Software's broad set of capabilities, including effortless hardcopy input; paper/*digital* document integration; *digital* prepress; file storage; and remote printing, expands your organization, streamlines your workflow, and makes sure you win the race against time, every day. With DigiPath, a powerful *digital* printing solution, it's easier than ever to move all your jobs seamlessly from hardcopy to the Web… powered by DocuTech.

- **Job submission via the, network, and portable media**

- **Hard copy scanning**

- ***Digital* prepress/make-ready - cut and paste**

- **Electronic imposition - signature booklet or 2-up printing**

- **Document management - file storage and retrieval**

- **Electronic distribution and remote printing**

- **65ppm production scanner, full width array, auto duplex, 100 sheet auto feed, b&w and color**

Lease and Rental Prices Available Upon Request